



WJLA-TV WASHINGTON, DC

WJLA
1100 Wilson Blvd, 6th Floor
Arlington, VA 22209

Greer Margolis Mitchell, Burns &
Associates-Washington
3050 K St NW
Suite 100
Washington, DC 20007

Contract # 4571680

Schedule Dates 10/20/20-10/26/20
Advertiser Friends Of Mark Warner-Senate-D (31789)
Agency Greer Margolis Mitchell, Burns & Associates-Washi
Product POLITICAL CANDIDATE (ns) (1186)
Brand EST 9023 (1452267)
Salesperson HOUSE-WASHINGTON, WJLA/GJLA/EJLA (3869)
Sales Office WJLA/GJLA/EJLA
Buyer Name Furman, Mike
Phone/Fax /
CPE 9023
Account Types Local/Political Candidate Agency BRD
Billing Type Standard
Comments

Date Entered 10/09/20
Last Modified 10/09/20
Entered By Mark Afshar
CO-OP No
External #
Demo
Order Type Annual Member
Package Deal
Commission % 15.00
Commission \$3,710.25
Net Total \$21,024.75
Sales Tax

Washington (WJLA)

By Broadcast Month	Spots	Rate
Oct. 2020	33	\$22,735.00
Nov. 2020	1	\$2,000.00
Grand Total:	34	\$24,735.00

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Mo	Tu	We	Th	Fr	Sa	Su	Spots	Rate	Total	Station	Comments	Entered
1.0	Normal Line / SPOT	10/20/20-10/23/20	3	:30	5:58:15A- News-Good Morning Washington at 6a	2		X	X	X	X			2	\$275.00	\$550.00	Washington (WJLA)		10/9/20
2.0	Normal Line / SPOT	10/20/20-10/23/20	3	:30	7A- 8A (EST)	1		X	X	X	X			1	\$400.00	\$400.00	Washington (WJLA)		10/9/20
3.0	Normal Line / SPOT	10/20/20-10/23/20	3	:30	8A- 9A (EST)	2		X	X	X	X			2	\$400.00	\$800.00	Washington (WJLA)		10/9/20
4.0	Normal Line / SPOT	10/20/20-10/23/20	3	:30	9A- Live with Kelly	1		X	X	X	X			1	\$100.00	\$100.00	Washington (WJLA)		10/9/20
5.0	Normal Line / SPOT	10/20/20-10/23/20	3	:30	10A- Rachael Ray	1		X	X	X	X			1	\$125.00	\$125.00	Washington (WJLA)		10/9/20
6.0	Normal Line / SPOT	10/20/20-10/23/20	3	:30	10:58:25A- ABC-The View	1		X	X	X	X			1	\$275.00	\$275.00	Washington (WJLA)		10/9/20
7.0	Normal Line / SPOT	10/20/20-10/23/20	3	:30	11:59:56A- News-ABC 7 News at Noon	1		X	X	X	X			1	\$125.00	\$125.00	Washington (WJLA)		10/9/20
8.0	Normal Line / SPOT	10/20/20-10/23/20	3	:30	12:57:56P- ABC-GMA3: What You Need to Know	1		X	X	X	X			1	\$200.00	\$200.00	Washington (WJLA)		10/9/20
9.0	Normal Line / SPOT	10/20/20-10/23/20	3	:30	2P- ABC-General Hospital	1		X	X	X	X			1	\$320.00	\$320.00	Washington (WJLA)		10/9/20
10.0	Normal Line / SPOT	10/20/20-10/23/20	3	:30	3P- 3:30P (EST)			1	1	1	1			4	\$200.00	\$800.00	Washington (WJLA)		10/9/20
11.0	Normal Line / SPOT	10/20/20-10/23/20	3	:30	3:59:27P- News-ABC 7 News at 4p	1		X	X	X	X			1	\$175.00	\$175.00	Washington (WJLA)		10/9/20

CONFIRMATION CONTRACT

Accepted-Agency/Advertiser:	Date:	Accepted-Station:	Date:	Comments:
-----------------------------	-------	-------------------	-------	-----------

The parties intend for the Standard Advertiser Terms and Conditions ("Terms") located at... <http://sbgi.net/?p=1224> ... to be part of their agreement, and the sale of advertising is expressly subject to said Terms.



WJLA-TV WASHINGTON, DC

WJLA
1100 Wilson Blvd, 6th Floor
Arlington, VA 22209

Greer Margolis Mitchell, Burns &
Associates-Washington
3050 K St NW
Suite 100
Washington, DC 20007

Contract # 4571680

Schedule Dates 10/20/20-10/26/20
Advertiser Friends Of Mark Warner-Senate-D (31789)
Agency Greer Margolis Mitchell, Burns & Associates-Washi
Product POLITICAL CANDIDATE (ns) (1186)
Brand EST 9023 (1452267)
Salesperson HOUSE-WASHINGTON, WJLA/GJLA/EJLA (3869)
Sales Office WJLA/GJLA/EJLA
Buyer Name Furman, Mike
Phone/Fax /
CPE 9023
Account Types Local/Political Candidate Agency BRD
Billing Type Standard
Comments

Date Entered 10/09/20
Last Modified 10/09/20
Entered By Mark Afshar
CO-OP No
External #
Demo
Order Type Annual Member
Package Deal
Commission % 15.00
Commission \$3,710.25
Net Total \$21,024.75
Sales Tax

Washington (WJLA)

By Broadcast Month	Spots	Rate
Oct. 2020	33	\$22,735.00
Nov. 2020	1	\$2,000.00
Grand Total:	34	\$24,735.00

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Mo	Tu	We	Th	Fr	Sa	Su	Spots	Rate	Total	Station	Comments	Entered
12.0	Normal Line / SPOT	10/20/20-10/23/20	3	:30	4:59:30P- News-ABC 7 News at 5p	1		X	X	X	X			1	\$225.00	\$225.00	Washington (WJLA)		10/9/20
13.0	Normal Line / SPOT	10/20/20-10/23/20	3	:30	5:59:26P- News-ABC 7 News at 6p	2		X	X	X	X			2	\$400.00	\$800.00	Washington (WJLA)		10/9/20
14.0	Normal Line / SPOT	10/20/20-10/23/20	3	:30	6:58:46P- Wheel Of Fortune	3		X	X	X	X			3	\$1,750.00	\$5,250.00	Washington (WJLA)		10/9/20
15.0	Normal Line / SPOT	10/20/20-10/23/20	3	:30	7:29:26P- Jeopardy	2		X	X	X	X			2	\$1,900.00	\$3,800.00	Washington (WJLA)		10/9/20
16.0	Normal Line / SPOT	10/20/20-10/23/20	3	:30	11:00:26P- News-ABC 7 News at 11p	1		X	X	X	X			1	\$300.00	\$300.00	Washington (WJLA)		10/9/20
17.0	Normal Line / SPOT	10/20/20-10/23/20	3	:30	11:35P- ABC-Jimmy Kimmel	2		X	X	X	X			2	\$300.00	\$600.00	Washington (WJLA)		10/9/20
18.0	Normal Line / SPOT	10/26/20-10/26/20	3	:30	8P- 9P (EST)	1	1							1	\$2,000.00	\$2,000.00	Washington (WJLA)		10/9/20
19.0	Normal Line / SPOT	10/20/20-10/20/20	3	:30	8P- 9P (EST)	1		1						1	\$2,000.00	\$2,000.00	Washington (WJLA)		10/9/20
20.0	Normal Line / SPOT	10/24/20-10/24/20	1	:30	9A- ABC-Good Morning America Saturday 2	1						1		1	\$175.00	\$175.00	Washington (WJLA)		10/9/20
21.0	Normal Line / SPOT	10/24/20-10/24/20	3	:30	3:30P- Sports-ABC College Football Late	1						1		1	\$1,500.00	\$1,500.00	Washington (WJLA)		10/9/20
22.0	Normal Line / SPOT	10/24/20-10/24/20	3	:30	7:30P- Sports-ABC College Football Prime	1						1		1	\$2,500.00	\$2,500.00	Washington (WJLA)		10/9/20

CONFIRMATION CONTRACT

Accepted-Agency/Advertiser:	Date:	Accepted-Station:	Date:	Comments:

The parties intend for the Standard Advertiser Terms and Conditions ("Terms") located at... <http://sbgi.net/?p=1224> ... to be part of their agreement, and the sale of advertising is expressly subject to said Terms.



WJLA-TV WASHINGTON, DC

WJLA
1100 Wilson Blvd, 6th Floor
Arlington, VA 22209

Greer Margolis Mitchell, Burns &
Associates-Washington
3050 K St NW
Suite 100
Washington, DC 20007

Contract # 4571680

Schedule Dates 10/20/20-10/26/20
Advertiser Friends Of Mark Warner-Senate-D (31789)
Agency Greer Margolis Mitchell, Burns & Associates-Washi
Product POLITICAL CANDIDATE (ns) (1186)
Brand EST 9023 (1452267)
Salesperson HOUSE-WASHINGTON, WJLA/GJLA/EJLA (3869)
Sales Office WJLA/GJLA/EJLA
Buyer Name Furman, Mike
Phone/Fax /
CPE 9023
Account Types Local/Political Candidate Agency BRD
Billing Type Standard
Comments

Date Entered 10/09/20
Last Modified 10/09/20
Entered By Mark Afshar
CO-OP No
External #
Demo
Order Type Annual Member
Package Deal
Commission % 15.00
Commission \$3,710.25
Net Total \$21,024.75
Sales Tax

Washington (WJLA)

By Broadcast Month	Spots	Rate
Oct. 2020	33	\$22,735.00
Nov. 2020	1	\$2,000.00
Grand Total:	34	\$24,735.00

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Mo	Tu	We	Th	Fr	Sa	Su	Spots	Rate	Total	Station	Comments	Entered
23.0	Normal Line / SPOT	10/25/20-10/25/20	3	:30	6:30P- News-ABC 7 News at 630p Wknd								1	1	\$215.00	\$215.00	Washington (WJLA)		10/9/20
24.0	Normal Line / SPOT	10/25/20-10/25/20	3	:30	9P- ABC-Who Wants To Be A Millionaire (Sunday)								1	1	\$1,500.00	\$1,500.00	Washington (WJLA)		10/9/20

CONFIRMATION CONTRACT

Accepted-Agency/Advertiser:	Date:	Accepted-Station:	Date:	Comments:

The parties intend for the Standard Advertiser Terms and Conditions ("Terms") located at... <http://sbgi.net/?p=1224> ... to be part of their agreement, and the sale of advertising is expressly subject to said Terms.